



## Mark Bateman (f/k/a Heyl)

### Partner

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**Mark Bateman represents entrepreneurs, executives and high-net-worth individuals in a wide range of corporate transaction matters. He is particularly known for the successful purchase and sale of businesses, equity compensation and investment transactions.**

Mark has represented buyers and sellers in more than 200 transactions ranging in size from less than \$1 million to more than \$160 million. Every transaction brings its own unique challenges, and Mark's mastery over any obstacle or issue that might otherwise threaten a deal is noteworthy.

Smaller sale transactions or "micro-transactions" require a greater level of nimble care to navigate the issues and advise clients on the risks without generating higher fees that would be out of line for the size of the deal. Mark combines strong negotiation skills, commercial sensibility and a proven ability to lead teams that best leverage Lathrop GPM's resources.

Like everyone at the firm, Mark's mission is to help clients achieve their objectives in the most effective and cost-efficient manner.

Often called upon to guide clients on equity compensation, Mark advises companies and high-net-worth individuals on federal and state laws and regulations relating to securities and tax issues, concerning the grant or issuance of stock, options, RSUs and phantom stock.

Mark's deep understanding of intellectual property, employment, real estate, and litigation, combined with his corporate law experience, enables him to effectively address the diverse legal needs of his clients. He brings a wealth of knowledge and practical insight to identify risks, as well as the best workable solutions. Striving to find a simple yet elegant solution to a complex problem is what drive him.

### Areas of Focus

#### Services

[Corporate & Business](#)

[Mergers & Acquisitions](#)

[Tax](#)

[Emerging Growth Companies](#)

#### Sectors

[Industrial & Manufacturing](#)

[Technology](#)

[Retail & E-Commerce](#)

## Experience

- Represented Manchester Pharmaceuticals LLC in its \$62 million sale to Retrophin, Inc.
  - Represented San Jose Jet Center, Inc. and ACM Aviation, Inc. in their \$163 million equity sale to Macquarie Infrastructure Company, an owner and operator of infrastructure businesses in the US.
  - Represented Glasforms, Inc., a leading manufacturer of glass and carbon fiber reinforced polymers and advanced composite products, in its \$34 million sale to PolyOne Corporation, a public company and provider of specialized polymer materials, services and solutions.
  - Represented Bay Area Internet Services (BAIS), a colocation provider in Santa Clara with a Tier IV facility, in its sale to The Stephens Group.
  - Represented Marroquin Organic International Inc., a pioneer in the distribution of organic and non-GMO food ingredients in the US, in its sale to AGRANA Stärke-GmbH.
  - Represented J.T.R. Area Distributors, Inc., a family-owned and operated distributor of innovative packaging, in its sale to Imperial Dade.
  - Represented Bioproduction Group, a leader in simulation, modeling, and scheduling software for biomanufacturing, in its sale to Emerson Electric Co.
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## Credentials

### Education

- Santa Clara University School of Law, J.D.
- Santa Clara University, M.B.A.
- Santa Clara University, B.S.C

### Bar Admissions

- California (1992)

### Court Admissions

- U.S. District Court for the Northern District of California
- U.S. District Court for the Eastern District of California

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## Professional Activities

- Santa Clara County Bar Association, Member, 1992–Present
- Santa Clara County Bar Association Barristers Section, Secretary, 1996-1998

## Community Involvement

- Second Harvest Food Bank of Santa Clara and San Mateo Counties, Director, 2004–2010