



Jennifer Reedstrom Bishop

Partner

Minneapolis

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Jennifer Reedstrom Bishop has worked exclusively with nonprofit organizations for over 20 years. Jennifer's practice is focused on the health care sector and she regularly advises physicians, hospitals, clinics and other health care entities on negotiating the complex health regulatory environment.

She also provides advice on strategic partnerships, including joint ventures, affiliations, medical staff matters, contracting, tax-exemption matters and a variety of business planning topics. Jennifer has a particular interest and experience in working in academic health care environments and brings a unique understanding of the complexity of those settings with an eye toward providing practical advice supported by deep technical knowledge.

Jennifer works in other settings within the nonprofit sector, from serving as outside counsel to large academic-related foundations and private foundations, to assisting start-up nonprofits and religious organizations, her practice spans the spectrum of the nonprofit sector. She regularly counsels charities on accepting complex and unusual charitable gifts, such as LLC or closely held stock, as well as acceptable gift restrictions and donor involvement. Jennifer has unique insight in permissible restrictions on scholarships, including those which might be limited under Title VI and Title IX. She is keen on all issues facing nonprofits from mergers and acquisitions, joint ventures and restructuring affiliated structures, to governance matters such as conflict of interest, intermediate sanctions, public charity status and private foundation issues.

Jennifer is also a firm leader — she serves as practice group leader for the firm's Health & Nonprofit Organizations practice group and is a member of the firm's Executive Committee.

Areas of Focus

Services

[Charitable Gift Planning](#)

Sectors

[Education](#)

[Health Care](#)

[Health Care Regulatory & Compliance Counseling](#)

[Health Care Transactions](#)

[Nonprofit & Tax-Exempt Organizations](#)

Experience

- Serves as outside counsel to medical school faculty practice plan with over 1,100 physician members, with a particular focus on strategic partnerships and collaborations
- Structures health care affiliations, collaborations and joint ventures including ventures between tax-exempt hospitals and health systems and for-profit physician groups
- Provides advice to physicians and hospitals regarding physician recruitment and physician compensation issues
- Counsels hospitals, clinics and physicians on issues related to Medicare/Medicaid laws and regulations including Stark, fraud and abuse and reimbursement
- Serves as outside counsel to sole university-related foundation of public land grant university focusing on corporate governance, corporate and unusual gifts
- Provides counsel on charitable purpose and restricted gift issues
- Advises public charities, private foundations and trade associations on nonprofit corporation governance, including conflicts of interest, fiduciary responsibilities and intermediate sanction issues as well as community board requirements, private benefit issues and reasonable compensation
- Represents nonprofits on issues related to formation and retaining federal tax-exempt status including public charity classification, unrelated business taxable income and tax-exempt bond financing issues including private use of bond facilities and management contract issues

Credentials

Education

- University of Minnesota Law School, J.D., 1992, cum laude
- St. Olaf College, B.A., Political Science, 1988, cum laude

Bar Admissions

- Minnesota

Recognition

- *Chambers USA: America's Leading Lawyers for Business*, Minnesota Healthcare, 2025
- Selected among *The Best Lawyers in America*®, 2014-2025
 - Non-Profit/Charities Law "Lawyer of the Year" in Minneapolis, 2015, 2022, 2025

- *Minnesota Monthly*, "Minnesota's Top Lawyers," 2022, 2024
- *Thomson Reuters*, "Minnesota Super Lawyers®," 2001-2024
- *Twin Cities Business*, "Notable Nonprofit Board Members," 2024
- *Twin Cities Business*, "Notable Women in Law," 2020
- *Minnesota Lawyer*, "Attorney of the Year," 2014
- *Minnesota Law & Politics*, "Top 100 Woman Super Lawyer," 2009
- *Minnesota Physician*, "Leading Health Care Attorney," 2005

Presentations

- Speaker, Welcome Remarks and Moderator, "In House Counsel Panel: What Keeps You Up at Night," Lathrop GPM Health Law Seminar, July 24, 2024
- Speaker, Closing Remarks, Lathrop GPM Health Law Seminar, September 13, 2023
- Co-presenter, "Big Cases and the Impact on Health Care: Health Care Providers and the Practical Response to *Dobbs v. Jackson Women's Health Organization*," Lathrop GPM Health Law Seminar, September 22, 2022
- Presenter, "Is Your Hospital-Physician Relationship at Fair Market Value?" American Health Law Association Tax Issues for Healthcare Organizations Conference, October 19, 2021
- Presenter, "Confronting Financial Challenges in Higher Ed," Employment Law Alliance, October 20, 2020
- Presenter, "Nonprofit Law in an Age of Uncertainty: Navigating New Issues, Legal Trends and Risks," CLA Nonprofit and Health Care Conference, May 9, 2017
- Presenter, "Charitable Development Breakfast Briefing: Back to School – Dos and Don'ts With Endowed Scholarship Gifts," Gray Plant Mooty, September 13, 2016
- Presenter, "Serving on a Hospital Board of Directors: Duties, Do's and Don'ts," Minnesota Hospital Association, Alexandria, Minnesota, July 12, 2014
- Presenter, "What Business Lawyers Need to Know About Advising Nonprofits," Minnesota CLE, Business Law Institute, May 15, 2014
- Presenter, "Joint Ventures, Collaborations and Affiliations: Strategies for Making the Most of Challenging Economic Times," Minnesota CLE, Nonprofit Institute, May 12, 2014
- Presenter, "Public Benefit Corporation Law: The Right Thing for Minnesota?," SEA Twin Cities, Minneapolis, Minnesota, November 13, 2013
- Presenter, "Pros, Cons and Views from the Legal Trenches: When is a Merger Right for You?," Minnesota CLE, Nonprofit Institute, March 12, 2013

- Presenter, "Bricks and Mortar(boards): A Discussion of Financing, Real Estate, and Governance Issues for Campus Building Projects," Gray Plant Mooty, September 25, 2012
- Co-Presenter, "Collaborations & Affiliations: Joint Ventures, Subsidiary Relationships, and Mergers & Combinations," Minnesota CLE, Minnesota Nonprofit Deskbook Seminars, Minneapolis, Minnesota, October 5, 2011
- Co-Presenter, "Beyond the Affordable Care Act: Key Regulatory Changes and their Implications for Providers," 2011 Health Law Institute, June 9, 2011
- Co-Presenter, "The New Accountable Care Organization Regulations: A Mystery Only Partially Revealed," Gray Plant Mooty Health Law Roundtable Breakfast Program, May 4, 2011
- Co-Presenter, "Audacious Goals and Grand Plans: Obtaining an OIG Advisory Opinion for a \$200 Million Joint Venture," Legal Issues Affecting Academic Medical Centers and Other Teaching Institutions, American Health Lawyers Association, Washington, DC, January 27, 2011
- Co-Presenter, "The ABCs of ACOs: What do Accountable Care Organizations Mean for How Your Organization Provides Care?" Gray Plant Mooty Health Law Roundtable Breakfast Program, November 16, 2010
- Co-Presenter, "Health Care Reform: Discovering Opportunities and Dispelling Myths," Gray Plant Mooty 14th Annual Health Law Conference, July 15, 2010
- Presenter, "Non-Profit Law for the For-Profit Lawyer," Minnesota Business Law Institute, May 11, 2010
- Co-Presenter, "Think About it Early: Legal and Tax Basics for Social Enterprise," Social Enterprise Alliance, San Francisco, California, April 29, 2010
- Co-Presenter, "Joint Ventures, Collaborations, and Affiliations: Strategies for Thriving in a Down Economy," Gray Plant Mooty Breakfast Briefing, April 22, 2010
- Presenter, "Recent Legal Changes Affecting the Nonprofit Community: Nonprofit LLCs, Property Tax Exemption, and UPMIFA," 2009 Business Law Institute, August 17, 2009
- Presenter, "Partnering in an Uncertain Environment: Consolidation, Integration and Joint Ventures," Minnesota State Bar Association Health Law Institute, June 2009
- Presenter, "Nonprofit LLCs, Property Tax Exemption, UPMIFA and More: An Update on Legal Changes Affecting Nonprofit Corporations," co-presented with Heidi Neff Christianson, Moore, Costello & Hart, Minnesota State Bar Association, Business Law Institute, May 2009
- Co-Presenter, "Investment of Charitable Assets: UPMIFA and Ramifications of a Downturn," DC Bar Association, April 2009
- Presenter, "UPMIFA: New Duties and Rules for Investment and Spending," Minnesota Bar Association 2009 Nonprofit Law Conference, March 2009
- Co-Presenter, "Reinventing Ourselves through Community Wealth: Opportunities in Social Enterprise," BoardSource Leadership Forum, Washington DC, October 30, 2008
- Presenter, "Two Perspectives on UPMIFA: The View of the Accountant and Attorney on Managing Institutional Funds," Minnesota State Bar Association, September 2008

- Presenter, "Attack of the Acronyms: UMIFA, UPMIFA, DAF's and SO's or Recent Developments in the Laws Affecting Charitable Funds," Gray Plant Mooty Higher Education Roundtable, September 2008
 - Presenter, "But is it Legal?! The Do's and Don'ts of Nonprofit Ventures," Social Enterprise Alliance, Boston, Massachusetts, March 2008
 - Presenter, "The Uniform Prudent Management of Institutional Funds Act," Minnesota State Bar Association, Nonprofit Conference, March 2008
 - Presenter, "Hospital-Physician Integration: Finding a Way to Work Together," Minnesota Hospital Association, Summer Trustee Conference, July 2007
 - Presenter, "Choice of Entity: Navigating the Options for Today's Collaborative Relationships," Minnesota State Bar Association, 2007 Health Law Institute, June 2007
 - Presenter, "Student Admissions: Achieving Diversity Without Breaking the Law," Gray Plant Mooty Higher Education Breakfast, April 2007
 - Presenter, "La Mujer Obrera's Center for Bilingual Development and Social Enterprise: Legal and Tax Issues Applied and Lessons Learned," Social Enterprise Alliance, Long Beach, California, April 2007
 - Presenter, "Support Organizations and Donor Advised Funds After the Pension Protection Act of 2006," Minnesota State Bar Association, Nonprofit Conference, March 2007
 - Presenter, "The Dos and Don'ts of Mergers and Acquisitions," Minnesota State Bar Association, Nonprofit Conference, March 2006
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Professional Activities

- Minnesota State Bar Association, Business Law Section, Executive Committee and Co-Chair, Nonprofit Corporations Committee
- Central Mountain IRS Advisory Council for Tax-Exempt Organizations, Member
- American Bar Association, Exempt Organizations Committee, Member
- American Health Lawyers Association

Community Involvement

- Guthrie Theater, Board of Directors, 2017-present
- Project Success, Community Advisor, 2016-present
- Center for Victims of Torture, 2012-2020; Chair, Governance Committee 2013-2020
- Community Health Charities, Board of Directors, 2010-2017
- Rotary Club of Minneapolis, Club No. 9, Member, 2006-2008

- Project Success, Board of Directors, 2001-2006