



Edward (Teddy) J. Fleming, V

Counsel

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Teddy helps businesses unlock their full potential by guiding them through complex legal and financial terrain. With deep experience in M&A, private equity, financing and corporate governance, Teddy has advised companies across diverse industries on deals ranging from billion-dollar acquisitions to sensitive family business transitions. He thrives on providing insightful counsel and crafting tailor-made solutions that propel his clients toward their goals.

Public and private companies, family-owned businesses, private equity firms and their directors turn to Teddy as a trusted advisor on a wide range of strategic matters, including mergers and acquisitions, exit transactions, purchases and sales of portfolio companies, rollover transactions, recapitalizations, private securities offerings and private placements of debt securities, joint ventures and other strategic alliances, capital markets transactions, corporate finance and credit facility transactions, corporate governance matters and general corporate issues.

From his prior career as a bilingual social worker advocating for Chicago's gang-involved youth to championing businesses, Teddy has learned that communication, collaboration and taking action based on understanding drive impactful results. Now, he leverages that experience to guide companies through high-stakes deals and legal challenges. Each business tells a unique story, and Teddy loves immersing himself in them to develop effective and client-centric strategies.

Outside the office, Teddy is an active father of four, and enjoys spending time outdoors, small town baseball and being involved in his community.

Areas of Focus

Services

[Corporate & Business](#)

[Mergers & Acquisitions](#)

[Real Estate & Development](#)

[Corporate Finance](#)

[Corporate Governance](#)

[Closely Held & Family
Businesses](#)

[Joint Ventures & Strategic
Alliances](#)

[Securities](#)

[Emerging Growth Companies](#)

Experience

Mergers & Acquisitions

- Counsel to wholesale supplier of restaurant and catering products in the redemption and sale of a minority equity interest via equity redemption and sale agreements in the aggregate amount of \$1.4 billion.
- Counsel to software development company specializing in data analytics for healthcare and emergency response services in the sale of 100% of its outstanding equity via equity purchase agreement in the aggregate amount of \$425 million.
- Counsel to infrastructure construction services company in its spin-off transaction valuing \$140 million.
- Counsel to global supplier of carbon and graphite products in the sale of 100% of its outstanding equity via equity purchase agreement in the aggregate amount of \$125 million.
- Counsel to wholesale insulation distributor in the sale of substantially all its assets via asset purchase agreement in the amount of \$125 million.
- Counsel to industry leader in the trading and shipping of animal and grain by-products in the sale of 100% of its outstanding equity via unit purchase agreement in the aggregate amount of \$115 million.

Securities & Corporate Finance

- Counsel to visual artificial intelligence company specializing in predictive information technologies in its de-SPAC transaction and 1933 Act reporting.
- Counsel to commercial-stage medical device company in its \$150 million at-the-market shelf offering and 1933 Act reporting.
- Counsel to senior housing and healthcare company in its \$42.5 million Rule 506 (Regulation D) offering and blue sky state securities law compliance.
- Counsel to visual artificial intelligence company specializing in predictive information technologies in its convertible note offering in the amount of \$20 million.
- Counsel to subsidiary loan parties in connection with their parent entity's senior secured asset-based credit facility and term loan facility transactions in the aggregate amount of \$950 million.
- Counsel to regional healthcare network in a tax-exempt bond financing transaction in the aggregate amount of \$165 million.
- Counsel to strategic healthcare investor in a note purchase loan and senior secured asset-based revolving credit facility transaction in the aggregate amount of \$100 million.
- Counsel to publicly traded furniture manufacturer in senior secured asset-based revolving credit facility transaction in the aggregate amount of \$100 million.

General Corporate

- Counsel to international youth and amateur hockey development company in domestic acquisitions and expansion, corporate governance and reorganization strategy.
 - Counsel to international propane company in domestic acquisitions and expansion in the fuel oil and LP gas dealers' industry.
 - Counsel to international cloud-based software company on reorganization strategy, alignment, and restructuring.
 - Counsel to private equity-held window and door manufacturer and distributor on corporate governance and general business matters.
 - Counsel to family-owned hops farm on market entry, expansion, equity financing, and commercialization strategy.
 - Counsel to privately held brewery on contract negotiation, general business matters and intellectual property protection.
 - Counsel to online used car retailer startup on equity financing, expansion strategy and intellectual property protection.
 - Counsel to custom baseball bat manufacturer on general business matters, contract negotiation and intellectual property protection.
 - Counsel to family-owned and -operated auto dealership group on general business matters and succession planning.
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Credentials

Education

- University of Minnesota Law School, J.D.
 - Minnesota Law Review, Managing Editor
- University of Iowa,
- Boston College, M.S.W., 2010
- St. Norbert College, B.A., Psychology; Sociology; Spanish, 2007

Bar Admissions

- Minnesota

Recognition

- Selected among *The Best Lawyers in America*®, "Ones to Watch," 2022-2024

- Minnesota State Bar Association, "North Star Lawyers," 2020
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Presentations

- Co-presenter, "Selling Your Company – Understanding the Process & Legal Considerations in Transitioning Your Business," True North's M&A Summit, September 4, 2024
 - Co-presenter, "Legal Compliance Basics for Social Entrepreneurs," Initiative Foundation, April 14, 2021
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Professional Activities

- American Bar Association
- Minnesota State Bar Association
- Hennepin County Bar Association
- Stearns-Benton Bar Association
- Licensed Independent Clinical Social Worker, Minnesota

Community Involvement

- City of Sartell, Parks Commission, Board Member, 2024-present
- Great River Children's Museum, Fundraising Committee Member, 2023-present
- Mid-Minnesota Legal Aid, Board Member, 2022-present
- Sartell Baseball Association, Board Member, 2021-present
- Sartell Area Youth Football Association, Board Member, 2021-present
- United Way of Central Minnesota, Community Health Committee Member, 2021-present
- Central Minnesota Habitat For Humanity, Volunteer Attorney
- LegalCORPS, Volunteer Attorney
- The Advocates for Human Rights, Volunteer Attorney