



Daniel (Dan) R. Tenenbaum

Partner

Minneapolis

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Described as their “go-to lawyer,” exceptional and responsive, Dan is regarded as a valued partner to clients. One technology company founder said, “When I started a business more than two decades ago, hiring Dan proved to be one of the best decisions I made. He and his team knew my business and me, not just my industry. That proved beneficial in so many areas concluding in the sale of our business.” Another client said, “There is no way that our organization could have survived as a start-up without [Dan’s] expertise.”

The head of Lathrop GPM’s Entrepreneurial Services team, Daniel Tenenbaum is a seasoned business transactions attorney with an unrelenting focus on supporting emerging growth companies, business enterprises and their support entities. Dan leverages his experience in corporate, finance, securities and technology-related matters to anticipate clients’ needs and propose innovative solutions. He provides comprehensive legal services from the startup phase through private financing rounds, to potential liquidity via M&A or public offerings.

Driven by a desire to “help entrepreneurs fulfill their American Dream,” Dan is known to be approachable and creative. One manufacturer client said, “Dan is not a typical lawyer. He is very creative and strategic in his thought process. He has the lawyer-logic brain and the ability to be creative.” He combines strategic questioning, passion and approachability to his work to take into consideration all possible implications for clients.

Dan has experience across many industries including technology, biotechnology, manufacturing, professional services and consumer products. He often works with companies that provide:

- Computer hardware and software

Areas of Focus

Services

[Corporate & Business](#)

[Mergers & Acquisitions](#)

[Corporate Finance](#)

[Corporate Governance](#)

[Closely Held & Family Businesses](#)

[Joint Ventures & Strategic Alliances](#)

[Private Equity & Venture Finance](#)

[Securities](#)

[Licensing & Commercial Transactions](#)

[Emerging Growth Companies](#)

Sectors

[Technology](#)

- Environmental technologies
- Food and beverage
- Medical devices
- Mobile applications
- Telecommunication

With an emphasis on issues encountered by private and venture capital-funded enterprises, which are either currently growing or poised for rapid future growth, Dan is well-versed in:

- Licensing
- Organizational and capital structuring, capital formation and venture capital finance
- Private offerings
- Securities law compliance
- Sell-side merger and acquisition exits
- Technology transfers and other intellectual property issues
- And other general corporate and governance concerns

Examples of recent work Dan has handled include:

- Providing Hennepin Theatre Trust with strategic counsel including a multi-year bond refinance and merger.
- Supporting the women's soccer team, Minnesota Aurora FC, in their 2022 crowdfunding offering, which garnered local and national attention for its community-owned, women-led organizational structure. The crowdfunding program brought in more than 3,000 investors to launch the team.
- Managing a \$325 million deal for Bite Squad, a Minnesota-based restaurant delivery service, which was acquired by Waitr Holdings, a fast-growing restaurant platform for online ordering and on-demand food delivery. The combination expanded Waitr's scale and footprint across the U.S., serving over 86 markets in more than 500 cities and 22 states.

In addition, Dan takes pride in mentoring junior lawyers and entrepreneurs, a testament to his commitment to sharing his knowledge. He also is co-editor of the [entreVIEW](#) blog, which shares the entrepreneurial perspective of attorneys at the firm.

In working with Dan, clients can expect a committed partner who is not just a lawyer but, as Dan says, "a sherpa for entrepreneurs," guiding them through the thrilling roller coaster of building successful businesses. His passion for entrepreneurship, combined with his approachable nature and seasoned wisdom, make him an ideal lawyer for anyone seeking to build or grow their business.

Credentials

Education

- University of Pennsylvania Law School, J.D., 1990
- Brandeis University, undergraduate degree, 1987, cum laude

Bar Admissions

- Minnesota

Recognition

- Selected among *The Best Lawyers in America*®, 2021-2025
 - *Minnesota Monthly*, "Minnesota's Top Lawyers," 2022, 2024
 - *Twin Cities Business Magazine*, "Notable Partner in Law," 2022
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Presentations

- Co-presenter, "From Idea to Expansion: Launching, Growing and Sustaining Your Business," Neighborhood Development Center, December 2, 2024 and January 29, 2025
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Publications

- **Daniel Tenenbaum is a frequent contributing author to the Lathrop GPM [entreVIEW Blog](#).**
 - Co-author, "[Six-Step Quick Guide to the Beneficial Ownership Information Reporting Rules of the Corporate Transparency Act](#)," February 2024
 - Author, "[When Nonprofit Structure Makes Business Sense](#)," *Upsize Minnesota*, October-November 2009
 - Author, "VC: Goldmine or Minefield? Seek Venture Capital Carefully," *Business Journal Growth Guide*, April 2004
 - Co-author, "[To Build Board of Directors, First Think Through Needs](#)," *Upsize Minnesota*, October 2002
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Professional Activities

- Hennepin County Bar Association



Community Involvement

- Hennepin Theatre Trust, Vice Chair
- Minneapolis Musical Theater Company, Chair