Executive Counsel: Wallace Brockhoff and Kristen Toner on Selling a Business

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Selling a Business

Cashing in on years of hard work and selling a business can be daunting. This article summarizes the sales process and provides some tips for preparing a company for sale and ensuring that the most net proceeds possible are retained.

Once you decide to consider a sale, the time is right to form your team of professional advisors. Read more …