



## **BOSTON**

28 State Street  
Suite 700  
Boston, MA 02109

T: 857.300.4002  
F: 857.300.4001

## **Assistant**

Patricia Ford  
314.613.2808

## **PRACTICE AREAS**

Intellectual Property Diligence  
Licensing, Technology Transfer &  
Commercialization  
Intellectual Property  
Patents

## **INDUSTRIES**

Disruptive Technology  
Life Sciences  
Technology

## **COURT MEMBERSHIPS**

- District of Columbia
- Massachusetts
- U.S. Court of Appeals for the  
Federal Circuit
- U.S. Patent and Trademark Office

## **EDUCATION**

Georgetown University Law  
Center, J.D., 1982

# **Giulio A. DeConti**

Senior Counsel | [giulio.deconti@lathropgpm.com](mailto:giulio.deconti@lathropgpm.com)

Giulio DeConti has more than 30 years of experience practicing intellectual property law and focuses on intellectual property strategy in biotechnology, pharmaceuticals, and chemistry. His technical specialties include drugs, proteins, peptides and antibodies (monoclonal antibodies), nucleic acids (siRNA), small organic molecules, drug discovery technology, recombinant DNA, and genomics.

Giulio works interactively with clients to build strong patent portfolios that protect the commercialization of biological, pharmaceutical, and chemical products and related technologies. He has extensive experience in IP due diligence, patentability, validity and infringement opinions, licensing, and the preparation and prosecution of patents. He brings this experience to each client relationship to help create and implement optimal strategies for creating strong patent portfolios and securing worldwide protection of a client's intellectual property.

Prior to joining the firm, Giulio spent 20 years with Lahive & Cockfield, where he was a partner and served as chair of their Executive Committee from 2001-2007.

His notable experience includes:

- Counseling life science companies in developing and implementing intellectual property strategies, through all phases of their development from start-up to maturity, through private and public financing, and in the formation of corporate partnerships and alliances.

Brown University, M.S., 1979

Brown University, Sc.B., 1975

- Working with life science companies to protect new drugs and drug discovery technology, and to provide evaluations of intellectual property in connection with partnerships and collaborations, and with the acquisition or licensing of intellectual property assets.
- Extensive experience counseling start-up and early stage companies in developing the infrastructure necessary to build and protect intellectual property assets.
- Advising investors such as venture capitalists and investment bankers in evaluating intellectual property assets held by prospective candidates for investment.
- Represents multinational pharmaceutical and biotechnology companies in developing strategies for worldwide patent protection.

## Presentations

- Speaker, "The Patenting Process: From Invention Disclosure to Patent," April 2010

## Publications

- Co-author, *A Definiteness Reminder for Pharmaceutical Patent Drafters*, Law360, January 16, 2018
- Co-author, *2013 Provided Few Small-Molecule Decisions*, Law360, January 7, 2014
- Co-author, *An 'Obvious' Ruling in Abilify Composition Patent Case*, Law360, May 22, 2012
- Co-author, *Are You Ready for Your Next IP Due Diligence?*, September 2009
- Co-author, *Standing Up to Scrutiny: Federal Circuit decisions show 2nd generation drug patents can withstand allegations of non-obviousness*, InsideCounsel, September 29, 2011
- Co-author, *Pharmaceutical Innovation and the Use of the Lead Compound Analysis*, Intellectual Property Today, Dec. 2011

## Client Alerts And Blog Posts

- Intellectual Property Alert - Federal Circuit Upholds Abilify® (Aripiprazole) Composition Patent  
May 9, 2012

## In The News

- IP Partners Write Law360 Article: "A Definiteness Reminder for Pharmaceutical Patent Drafters"

January 19, 2018

- MIP: Lathrop Gage Attorneys Earn IP Stars Recognition  
June 9, 2016

## News Releases

- Eight Lathrop GPM Attorneys Named Lawyer of the Year, 89 Ranked as The Best Lawyers in America©  
August 17, 2023
- Lathrop GPM Named Top Patent Firm by Juristat  
March 20, 2023
- Congratulations to TMS Co., LTD on Initial Public Offering!  
March 8, 2023
- Six Lathrop GPM Attorneys Named Lawyer of the Year, 95 Ranked as The Best Lawyers in America©  
August 18, 2022
- Lathrop GPM Attorneys Earn IP Stars Recognition  
August 1, 2022
- Lathrop GPM Named Top Patent Firm by Juristat  
March 17, 2022
- Seven Lathrop GPM Attorneys Named Lawyer of the Year, 100 Ranked as The Best Lawyers in America©  
August 19, 2021
- Chambers USA 2021 Names Lathrop GPM a Top Law Firm, Franchise Group Ranked Nationwide  
May 20, 2021
- Lathrop GPM Attorneys Named to The Best Lawyers in America©, Lawyer of the Year, and Ones to Watch for 2021  
August 20, 2020
- Chambers USA 2020 Names Lathrop GPM a Top Law Firm, Insurance Recovery Team Earns New Recognition, Franchise Group Ranked Nationwide  
April 23, 2020
- Best Lawyers in America 2020 Names 72 Lathrop Gage Attorneys; 13 Lawyers of the Year  
August 15, 2019
- Lathrop Gage Recognized as a Leading Law Firm by Chambers USA  
May 3, 2019
- Best Lawyers in America Recognizes 70 Lathrop Gage Attorneys  
August 15, 2018

- Lathrop Gage Recognized as a Leading Law Firm by Chambers USA  
May 3, 2018
- Best Lawyers in America Recognizes 78 Lathrop Gage Attorneys  
August 15, 2017
- Lathrop Gage Recognized as a Leading Law Firm by Chambers USA  
June 8, 2017
- Best Lawyers in America Recognizes 78 Lathrop Gage Attorneys  
August 16, 2016
- Lathrop Gage Recognized as a Leading Law Firm by Chambers USA  
June 3, 2016
- Giulio DeConti and James Velema Obtain 2015 Massachusetts Super Lawyers Recognition  
October 23, 2015
- Eight Lathrop Gage Attorneys Obtain National IP Recognition  
July 9, 2015
- Chambers USA Recognizes Lathrop Gage as a Leading Law Firm  
May 20, 2015
- Lathrop Gage Elects Three to Executive Committee, Appoints New Division Leaders  
March 12, 2015
- Super Lawyers Recognizes Lathrop Gage Attorneys in Massachusetts  
October 17, 2014
- Super Lawyers Recognizes Giulio DeConti and James Velema  
October 21, 2013
- 81 Lathrop Gage Attorneys Named “Best Lawyers in America”  
August 15, 2013
- Lathrop Gage LLP Receives Honors from Chambers USA  
May 24, 2013
- Super Lawyers Recognizes Giulio DeConti and Brian Trinquè  
October 26, 2012
- 80 Lathrop Gage Attorneys Named “Best Lawyers in America”  
August 22, 2012
- Lathrop Gage Receives Leading Law Firm and Lawyer Rankings from Chambers USA  
June 7, 2012

- Giulio DeConti and Brian Trinque Recognized by Massachusetts Super Lawyers  
October 25, 2011
- Lathrop Gage Continues Aggressive Growth of IP Practice with New Boston Office  
January 24, 2011

### Professional Affiliations

- American Intellectual Property Law Association
- Boston Bar Association
- Boston Intellectual Property Law Association
- Licensing Executives Society

### Honors

- *Chambers USA*, Massachusetts IP, 2007-2021
- Martindale-Hubbell® "AV" Rating
- Selected among *The Best Lawyers in America*®, 2011-2024
- Massachusetts *Super Lawyers*® list, 2005-2018
- Selected among *Managing Intellectual Property* magazine's "IP Stars," 2014-2018; Notable Practitioner, 2022