



## DALLAS

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## Assistant

Jessica Anderson  
612.632.3223

## PRACTICE AREAS

Corporate & Business  
Mergers & Acquisitions  
Energy  
International Law

## COURT MEMBERSHIPS

- Texas

## EDUCATION

Tulane University School of Law,  
J.D., *magna cum laude*, 2011

- Tulane '34 Award
- Moot Court Board
- Chair, Inter-American Sustainable  
Development Law Moot Court  
Competition

Tulane University, MBA, 2011

- Concentrations in Energy and  
International Business

Rice University, B.A., 2005

# Ian Furman

Counsel | [ian.furman@lathropgpm.com](mailto:ian.furman@lathropgpm.com)

Ian Furman advises clients on domestic and international transactions, including mergers and acquisitions, joint ventures and energy development projects. Ian regularly works on corporate transactions of all kinds but has significant experience with energy industry transactions. On behalf of clients, he has experience negotiating and drafting sale and purchase agreements, joint venture agreements as well as other project and enterprise development agreements both in the United States and internationally, with a particular focus on Asia, Europe and Latin America.

Ian also advises clients on matters involving the development, operation, acquisition and disposition of renewable energy assets, including the construction and operation of solar, wind, and biomass facilities.

Previously, Ian worked on secondment with three global energy companies, where his responsibilities included negotiating purchase and sale agreements for power, oil, gas, metals and chemicals, spot contracts, storage agreements, agreements for the development of green hydrogen production facilities and related transactions.

Ian is currently a fellow for the Houston Bar Foundation and the Houston Young Lawyers Foundation. Before joining Lathrop GPM, Ian was an associate at a global law firm where he concentrated his practice on corporate and business transactions, focusing on energy industry transactions. He previously served on the Houston Bar Association (HBA) Professionalism Committee and is a former HYLA/HYLF Adopt-an-Angel program chair. Ian also served on the board of directors of the Houston Young Lawyers Association and the Houston

## LANGUAGES

Spanish, Fluent

Lawyer Referral Service.

## REPRESENTATIVE EXPERIENCE

- Representing a medical device manufacturer in the \$100+ million sale of the company.
- Representing a women-owned start-up company focused on the production, distillation and import of spirits.
- Represented a U.S.-based oilfield services company on the expansion of its business.
- Represented a U.S. energy company in a \$10+ billion project to add liquefaction capabilities to an LNG facility located on the U.S. Gulf Coast.
- Represented a U.S.-based software company in the corporate management of its international subsidiaries in Europe, Latin America, Asia and Australia.
- Represented a private investor in the acquisition of a credit card processing company.
- Represented an individual investor in the negotiation and purchase of notes and warrants in a privately held corporation.
- Represented a global food and beverage company in the corporate reorganization of certain Texas-based subsidiaries.
- Represented a U.S. energy company in the decommissioning of a nuclear power plant in California.
- Represented a global energy company in the divestiture of two solar power projects in California.
- Represented a major European energy company in the divestiture of its interest in four wind power projects in West Texas.
- Represented an international energy company in the proposed \$1 billion+ divestiture of its U.S. wind power portfolio.
- Advised an international oilfield services company in the divestiture of certain testing and production services.
- Represented a Mexican oil and gas services company in the expansion of its U.S. line of business.
- Represented a U.S. oilfield services company in negotiations regarding a distribution agreement for charges, switches and related products.
- Represented a global oilfield services company in the expansion of its directional drilling capabilities.

## Client Alerts And Blog Posts

- Supreme Court Holds Corporation Waived Due Process Rights and Consented to General Personal Jurisdiction by Registering to do Business in Pennsylvania; Distinguishes International Shoe.  
July 18, 2023

## In The News

- Law360 Pulse Features Growth of Business Transactions Group, Addition of Six Attorneys  
September 26, 2023

## News Releases

- Lathrop GPM Further Expands Business Transactions Group with Six Additions and Launch of New Practice  
September 20, 2023
- Lathrop GPM Welcomes Ian Furman to Business Transactions Group in Dallas  
July 11, 2023

## Professional Affiliations

- Association of International Energy Negotiators, Member
- Houston Bar Association, Member
- Houston Bar Foundation, Fellow
- Houston Young Lawyers Foundation, Fellow
- Houston Lawyer Referral Service, Board of Directors, 2014-2016
- Houston Young Lawyers Association, Board of Directors, 2014-2015