Lathrop GPM

# Lindsey R. Day

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## PRACTICE AREAS

Corporate Governance

Joint Ventures & Strategic Alliances

Corporate & Business

Closely Held & Family Business

Mergers & Acquisitions

Private Equity & Venture Finance

## INDUSTRIES

Technology

Manufacturing

## COURT MEMBERSHIPS

- Minnesota

## EDUCATION

University of Minnesota Law School, J.D.

University of Wisconsin-Madison, M.Acc

University of Wisconsin-

Lindsey Day is co-chair of Lathrop GPM's Closely Held and Family Business team. She focuses her practice in the areas of mergers and acquisitions, general business law, corporate governance, closely held and family owned businesses, and emerging companies. She regularly counsels both buyers and sellers in stock and asset transactions and has extensive experience advising businesses on legal issues such as contract negotiation, strategic transactions, corporate restructurings, ownership transitions, and women-owned business certifications. She serves clients in a variety of industries, including manufacturing, retail, professional services, and technology.

Lindsey is a committee member of the firm's Women's Initiative Network and a contributor to the entreVIEW blog, which shares the entrepreneurial perspective of attorneys at the firm. Prior to practicing law, she worked in tax services at a Big Four public accounting firm.

***Representative Experience***

- Represents a family owned precision machining and metal fabrication company in general business matters and succession planning
- Represents businesses and their owners in the negotiation of buy-sell and partnership agreements, commercial contracts, and private placements of debt and equity securities
- Represents a water conditioning company in strategic add-on acquisitions across multiple states
- Represented a higher education compliance content developer in a sale of its assets to a global private equity firm
- Represented a family owned provider of control room console solutions in its sale to a private equity firm

Madison, B.B.A., with distinction

- Represented a mechanical contracting company in its acquisition of the assets of a competitor
- Represented a closely held restaurant holding company in its acquisition of seven restaurants
- Assisted with representation of a privately held restaurant management and development company in its bid to acquire the assets of a national restaurant company in a Chapter 11 bankruptcy proceeding
- Assisted with representation of a privately held manufacturer of industrial and commercial heaters in its sale to a publicly held strategic acquirer

## Presentations

- Co-presenter, "Using Earn-Outs to Get the Deal Done," Hot Topics in Mergers and Acquisitions 2024 - Minnesota CLE, January 23, 2024
- Podcast Guest, "#772 Is it Difficult to Sell a Small Business in 2024?" *The Small Business Radio Show hosted by Barry Moltz*, December 22, 2023

## Publications

- Co-author, "Six-Step Quick Guide to the Beneficial Ownership Information Reporting Rules of the Corporate Transparency Act," February 2024
- Article Author, "Earnouts: A seller's primer," *Upsize Magazine*, November/December 2023

## Client Alerts And Blog Posts

- Breaking: New Corporate Transparency Act Requires Disclosures From Many Businesses
  December 12, 2023
- Considerations for Businesses with Outstanding PPP Loans in M&A Transactions
  March 9, 2021

## In The News

- Small Business Radio Show Features Partners Lindsey Day and Mark Williamson on Selling a Small Business in 2024
  December 22, 2023

- Upsize Magazine Features Article Authored by Lathrop GPM Partner Lindsey Day
  December 4, 2023
- Law360 Pulse Features Growth of Business Transactions Group, Addition of Six Attorneys
  September 26, 2023
- Family Capital Quotes Partners Lindsey Day and Mark Williamson on Private Equity Trends Towards Acquiring Family Owned Businesses
  July 20, 2023

## News Releases

- Attorneys Recognized for Pro Bono Service
  June 14, 2019
- Gray Plant Mooty Elects New Shareholders for 2019
  January 7, 2019
- Attorneys Recognized for Pro Bono Service
  July 16, 2018
- 47 Gray Plant Mooty Attorneys Recognized as 2016 North Star Lawyers
  May 18, 2017

## Professional Affiliations

- Association for Corporate Growth
- Hennepin County Bar Association
- Minnesota State Bar Association

## Community Involvement

- Association for Corporate Growth, Minnesota Chapter, Board of Directors

## Honors

- "North Star Lawyers," Minnesota State Bar Association, 2016-2018