



Matthew J. Shea

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MINNEAPOLIS

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PRACTICE AREAS

Trust & Estate Litigation

Trusts, Estates & Legacy
Planning

International Law

INDUSTRIES

Agribusiness & Food

Cannabis

COURT MEMBERSHIPS

- Minnesota
- North Dakota
- U.S. District Court for the District
of Minnesota

Matt Shea works with high net worth families, executives, and business owners on estate planning, business and farm succession planning, estate and trust administration, fiduciary litigation, and international estate and tax planning. In addition, he has vast experience working with private equity and hedge fund general partners and single- and multi-family offices. He helps clients achieve their estate planning goals and guides families through the estate settlement and administration process after they have lost a loved one. Matt is often brought into contested estates, trusts, guardianships and conservator proceedings to help resolve difficult and sensitive issues. He also helps families establish a legacy in the community through charitable planning and giving.

Matt has been an elected Fellow of ACTEC since 2011. ACTEC is a nation-wide organization of distinguished trusts and estates practitioners who elect Fellows based on peer nomination and the lawyer demonstrating the highest level of integrity, commitment to the profession, competence, and at least ten years of experience practicing exclusively as trusts and estates counselors. He was an adjunct professor at the University of St. Thomas School of Law from 2009-2018, where he taught a number of courses and won the Dean's Award for Outstanding Teaching in 2013. In 2014, he also received the firm-wide Mooty Award in honor of excellent client service and business development.

With a mind for law and a passion for helping people, Matt knows the importance of developing cohesive client relationships and that trust isn't built overnight. He takes time getting to know his clients and

EDUCATION

William Mitchell College of Law,
J.D., *cum laude*

Winona State University, B.A.,
summa cum laude

listening to their needs. Clients say they appreciate Matt's genuine personality and approachability and they benefit from his extensive experience, engaging nature, and tenacity to get the job done. When he's not working or coaching one of his kid's sport teams — Matt enjoys running, disc golf, fishing, and hockey. He lends his legal experience or a helping hand to those in need. He is the chair of the Children's Legacy Advisor Group and member of the Board of Directors at Children's Minnesota.

Experience

Business/Farm Succession Planning

- Business succession plan for a family that owns a construction management company that involved the use of buy-sell agreements, Irrevocable Life Insurance Trusts (ILITs), and generation-skipping transfer trusts. The planning ensured continuity of company management and preservation of the client's wealth
- Worked with a family with a large agricultural/farming operation to develop a plan to pass the enterprise in a tax-favored way to the next generation. We used ILITs, grantor trusts, and other entities to help the clients reach their goals
- Planning for an individual who owns his own small business (along with the building where the business is housed) as well as various other business and real estate interests. The client's estate planning goals were achieved by forming a family limited partnership (FLP), multiple generation-skipping trusts, Limited Liability Companies (LLCs), and a business succession plan to pass the business and the various interests down to his children on a tax-favored basis

Estate Planning

- Assisted with the formulation and implementation of an estate plan for a client with assets exceeding \$600 million, consisting mainly of various publicly traded companies. The plan used multiple irrevocable trusts, Grantor-Retained Annuity Trusts (GRATs), a sale to an intentionally defective grantor trust (IDGT), generation-skipping trusts, and a family limited partnership (FLP) to minimize the federal and state estate tax and Generation-Skipping Transfer tax that will be due upon the client's death

- Worked with a family office in the formation and implementation of a South Dakota Private Trust Company to serve as trustee of the various family trusts

Charitable Legacy Planning

- Formulated an estate plan for a family with \$100 million in assets mainly held in a closely held company. The plan used various generation-skipping transfer trusts, ILITs, and charitable trusts, to achieve this client's goals of minimizing estate taxes, ensuring his families long-term financial stability, and establishing a legacy in the community
- Assisted a family with setting up a large private foundation in order to accomplish their charitable intentions

Estate and Trust Administration

- Helped a family after the untimely loss of the patriarch of the family navigate the often complex and confusing estate administrative process. The advice helped the family with the probate and estate settlement process; prepared estate, gift, and fiduciary income tax returns; and worked to resolve trust and estate controversies
- Administered an estate worth approximately \$50 million by setting up and funding charitable trusts, trusts for the benefit of the surviving spouse, and children's trusts, filing the estate tax returns, and insuring that the estate is passed to the intended beneficiaries in an orderly fashion
- Represented a corporate fiduciary who inherited an estate from an individual fiduciary that mismanaged the estate

Tax Controversy and Fiduciary Litigation

- Advised client on income and estate tax residency related matters to help client determine where they are domiciled for tax purposes
- Involved with many audits and conducted numerous seminars outlining the factors states consider when a person is changing domicile
- Defended and advised a client on income residency issues on an audit with the Minnesota Department of Revenue
- Resolved a tax controversy with the IRS for a client who had some misunderstanding on the applicability of transfer taxes

- Settled a dispute between a surviving spouse who was not the biological parent of the decedent's surviving children where the decedent was not able to implement his estate plan before he died
- Litigated a matter for a corporate trustee that was defending itself from unfounded accusations from a disgruntled beneficiary who was upset with his share from the trust

Events

- Minnesota Residency Audit and Exit Planning
September 22, 2021
- Trustee Duties and Diligence – Tips for Driving Defensively in the Current Climate
April 30, 2020
- The New Tax Plan and What It Means for You
March 14, 2018
- “Protecting and Preserving Your Client’s Business Assets,”
Minnesota Continuing Legal Education, December 2015
December 2015
- “Advanced Estate Freeze Techniques,” Financial Planning
Association of Minnesota Symposium
November 3, 2015
- "MN Estates & Trusts Update," co-presenter, Minnesota Association
of Public Accountants
October 23, 2014
- “Federal and Minnesota Estate Tax Update,” co-presenter, MAPA
Conference
October 23, 2014
- Annual FPA MN Symposium 2014
October 20-21, 2014
- “When Your Clients are Not the Cleavers: Estate Planning for Non-
Traditional Families,” co-presenter, Financial Planning Association
of Minnesota 2014 Symposium
October 20, 2014
- “Fundamentals of Revocable Trust Planning,” course chair and
presenter, Minnesota Continuing Legal Education
October 2014
- Dual State Residency: What You Need to Know
July 22, 2014

- “Business Succession Planning,” keynote speaker, Great Plains Federal Tax Institute
November 2012
- “Effective Estate Planning in Business Families,” speaker, University of St. Thomas Breakfast Series
November 2012
- “The Ticking Clock: How Smaller Estates Can Still Use the 2012 Gift Tax Exclusion,” co-presenter, Hennepin County Bar Association, Probate and Trust Law section
October 22, 2012
- “Protecting and Preserving Your Client’s Business Assets: Estate and Succession Planning for Business Owners!” presenter, WebEx for Securian Financial Services advisors
October 2012
- “Transfer Tax Planning: Current Developments and New Opportunities,” co-presenter, 30th Annual MNCPA Estate & Personal Financial Planning Conference
June 18, 2012
- “How to Read Trusts,” McGladrey
2012
- “Estate Planning for Business Owners,” Minnesota Continuing Legal Education
2011
- “Estate Planning for Second Marriages,” Arrowhead Estate Planning Counsel
2011
- “Family & Closely Held Business Conference,” Minnesota Continuing Legal Education
2011
- “Heckerling Update,” Hennepin County Bar Association
2011
- “Planning & Drafting to Succeed,” Minnesota Continuing Legal Education
2011
- “Real Estate Issues in Estate Planning & Estate Administration,” Minnesota Paralegal Association
2010 & 2011
- “Advanced Estate Planning Issues: 2053 Regulations,” Minnesota Continuing Legal Education
2010

- “Basic Will & Trust Drafting,” Minnesota Continuing Legal Education
2010
- “Estate & Succession Planning for Business Owners,” Ramsey
County Bar Association
2010
- “Estate Planning for Second Marriages,” Minnesota Continuing
Legal Education
2010
- “Estate Tax Update,” Hennepin County Bar Association
2010
- “Interpreting and Applying the Final Regulations under Section
2053—When is a Deduction Really a Deduction for Estate Tax
Purposes?” 36th Annual Probate & Trust Law Section Conference
2010
- “Second Marriage Estate Planning,” 36th Annual Probate & Trust
Law Section Conference
2010
- “Ethical Potpourri,” Minnesota Continuing Legal Education
2009
- “Fundamentals of Probate Practice,” Minnesota Continuing Legal
Education
2007-2009
- “Heckerling Update” HCBA, RCBA, and the Mpls and St. Paul
Estate Planning Counsels
2009
- “Minnesota Estate Administration Deskbook,” Minnesota Continuing
Legal Education
2007-2009
- “The New Tax-Preparer Rules,” Minnesota Continuing Legal
Education
2009
- “Probate Problems—Insolvent Estates,” Hennepin County Bar
Association
2007
- “Commercial Real Estate Transactions,” HalfMoon, LLC
2005
- “Marital Deduction Deskbook,” Minnesota Continuing Legal
Education
2004

Presentations

- Co-Presenter, "Trustee Duties & Diligence: Tips for Driving Defensively in the Current Climate," North Dakota Bankers Association Tri-State Conference, April 28, 2020

Publications

- Guest, "Making a Difference for Families and Communities," Moxie Wealth Management - Ascent Podcast, April 1, 2020

Client Alerts And Blog Posts

- Trustees Should Evaluate Income Tax Impact of Fielding v. Commissioner
July 19, 2018
- Estate Planning Matters! Summer 2014
July 31, 2014
- TECP E-Alert: Big Changes to Minnesota Estate and Gift Taxes
April 2, 2014
- "Inside the Minds: International Estate Planning Strategies,"
Aspatore Books (a Thomson & Reuters Company)
January 1, 2011

In The News

- "Why Fresh Eyes Are Key for Family Businesses," Twin Cities Business
May 25, 2018
- Trust, Estate & Charitable Planning Group Presents Tax Updates
April 6, 2018
- "Should You Set Up a Trust For Your Child With Special Needs?"
Minnesota Parent
December 16, 2015
- "Minnesota's Wealthy Caught in a Tight Tax Net Over Residency,"
Star Tribune
April 16, 2014

News Releases

- Seven Lathrop GPM Attorneys Named Lawyer of the Year, 100 Ranked as The Best Lawyers in America©
August 19, 2021

- Lathrop GPM Achieves Chambers High Net Worth 2021 Rankings in Three States, for Nine Attorneys
July 22, 2021
- Lathrop GPM Attorneys Named 2021 Minnesota Super Lawyers and Rising Stars
July 22, 2021
- Lathrop GPM Attorneys Named to The Best Lawyers in America®, Lawyer of the Year, and Ones to Watch for 2021
August 20, 2020
- Lathrop GPM Attorneys Named 2020 Minnesota Super Lawyers and Rising Stars
July 21, 2020
- Lathrop GPM Achieves Rankings in Three States with Six Attorneys Recognized in Chambers High Net Worth 2020
July 9, 2020
- Gray Plant Mooty Attorneys Named The Best Lawyers in America® 2020
August 15, 2019
- Gray Plant Mooty Attorneys Named 2019 Minnesota Super Lawyers and Rising Stars
July 5, 2019
- Gray Plant Mooty Attorneys Recognized in The Best Lawyers in America® 2019
August 15, 2018
- Gray Plant Mooty Attorneys Named 2018 Minnesota Super Lawyers and Rising Stars
July 5, 2018
- 43 Gray Plant Mooty Lawyers Named 2017 Minnesota Super Lawyers and Rising Stars
July 5, 2017
- 40 Gray Plant Mooty Lawyers Named 2016 Minnesota Super Lawyers and Rising Stars
July 5, 2016
- 38 Gray Plant Mooty Lawyers Named 2015 Minnesota Super Lawyers and Rising Stars
July 09, 2015
- 40 Gray Plant Mooty Lawyers Named 2014 Minnesota "Super Lawyers" and "Rising Stars"
July 7, 2014

- GPM Attorney Matthew Shea Receives Dean's Award for Outstanding Teaching from the University of St. Thomas School of Law
April 26, 2013
- Thirteen Gray Plant Mooty Attorneys Named 2012 "Minnesota Rising Stars"
July 9, 2012
- Gray Plant Mooty's Matthew Shea Elected Fellow to American College of Trust and Estate Counsel
October 25, 2011
- Thirteen Gray Plant Mooty Attorneys Named 2011 "Minnesota Rising Stars"
August 9, 2011
- Gray Plant Mooty Elects Six New Shareholders
January 3, 2011

Professional Affiliations

- Family Office Exchange (FOX), member
- American College of Trust & Estate Counsel (ACTEC), Fellow
- University of St. Thomas Law School, Adjunct Professor (2009-2018)
- American Bar Association, member
- Hennepin County Bar Association, Probate Section, past chair, vice chair, and program director
- Minnesota State Bar Association, Probate & Trust Law Section, Legislative Committee
- Ramsey County Bar Association, member

Community Involvement

- Children's Minnesota Legacy Advisor Leadership Council, Chair
- The Foundation of Children's Hospitals and Clinics of Minnesota, board member
- Minneapolis Rotary Club No. 9, past member
- Wildlife Rehabilitation Center, past board member, vice president
- Minnesota AIDS Project Estate Planning Clinic, clinic coordinator
- Legal Access Point Clinic, volunteer attorney
- Catholic Charities, past planned giving committee

- Legal Aid Campaign, committee member
- Minnesota Dental Foundation, past board member
- St. Thomas School of Law, past mentor for students
- United Way, volunteer
- William Mitchell College of Law, past mentor for students
- Wills for Heroes Minnesota, volunteer attorney

Honors

- Recognized as Leading Practitioner of Private Wealth Law by *Chambers High Net Worth Guide*, 2020-2021
- American College of Trusts and Estates Council (ACTEC), Fellow
- *The Best Lawyers in America*®, 2019-2022
- "Minnesota Super Lawyer," Thomson Reuters, 2014-2021
- "Minnesota Rising Star," Thomson Reuters, 2005, 2007-2013
- "Great Plains Super Lawyer," Thomson Reuters, 2016-2018
- Dean's Award for Outstanding Teaching, University of St. Thomas School of Law, 2013
- Mooty Award, Gray Plant Mooty, 2014