



Jeffrey A. Peterson

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MINNEAPOLIS

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PRACTICE AREAS

Workout & Restructuring
Commercial Lending
Financial Services
Community Banking

INDUSTRIES

Agribusiness & Food
Restaurant, Food & Beverage

COURT MEMBERSHIPS

- Minnesota
- U.S. Bankruptcy Court for the District of North Dakota

EDUCATION

Jeff Peterson focuses his practice on commercial transactions, creditor's rights, bankruptcy, and agricultural and food law. He is a frequent speaker on agriculture and finance topics and is a former chair of the American Bar Association Agricultural and Agribusiness Financing Subcommittee. In addition, Jeff is the President-Elect of the American Law Association and a fellow in the American College of Commercial Finance Lawyers (ACCFL), a professional association of distinguished commercial finance attorneys.

Jeff has a background in agriculture and agribusiness, working for Country Hedging, Inc. (the commodity trading subsidiary of CHS) as a commodity branch manager and market analyst in Kansas City, advising clients on commodity hedging strategies and trading agricultural futures and options for grain and livestock producers and grain cooperatives in South Dakota, Nebraska, Kansas, and Colorado.

Representative Experience

- Represents financial institutions in commercial and agricultural loan negotiations and documentation
- Represents financial institutions in commercial and agricultural loan workouts
- Represents financial institutions, lessors and trade vendors state court receiverships and assignments for the benefit of creditors and in commercial and agricultural bankruptcy reorganizations and liquidations
- Represents financial institutions and trade vendors in litigation, including litigation involving state agricultural liens, the Federal Food Security Act (7 U.S.C. §1631 et al), the Federal Packers and Stockyards Act (7 U.S.C. § 181 et al), preferential transfers (11 U.S. C. §547) and fraudulent conveyance actions



University of Arkansas School of Law, LL.M., 2007, agriculture and food law

University of Kansas, J.D., 2002

Hamline University, B.A., 1997

- Represents grain, livestock, poultry and dairy companies, and agricultural cooperatives in ongoing credit, marketing, production, distribution, and regulatory compliance
- Represents food processors, distributors, retailers, and franchisers in ongoing credit, marketing, production, distribution, food safety, and regulatory compliance

Events

- What You Need to Know About the CARES Act
April 1, 2020
- 2015 Lending Seminar
May 19, 2015
- 4th Annual Animal Science Conference
September 30 - October 1, 2014
- 3rd Annual Animal Science Conference
9/30/2013 - 10/01/2013
- Inaugural Animal Science Venture Forum
9/21/2011 - 9/22/2011

Presentations

- Speaker, "Ag Finance Update," American Agricultural Law Association (AALA) - 42nd Annual Agricultural Law Educational Symposium, Salt Lake City, Utah, November 5, 2021
- Speaker, "Strategies to Finance Hedge Account LOC's," Independent Community Bankers of Minnesota (ICBM) Ag Conference, October 29, 2021
- Speaker, Update on Agricultural Finance, American Agricultural Law Association Annual Meeting, Kansas City, Missouri, 2020
- Speaker, 2019 FINPACK Lenders Conference, University of Minnesota Farm Management, 2019
- Speaker, Update on Agricultural Finance, American Agricultural Law Association Annual Meeting, Washington, D.C., 2019
- Speaker, Law for Lunch - The Ag Crisis and How to Counsel, South Dakota Bar Association, 2019
- Speaker, *Update on Agricultural Finance*, American Agricultural Law Association Annual Meeting, Louisville, Kentucky, October 1, 2017
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Speaker, *Chapter 12 Bankruptcy*, Bankruptcy Institute, Minneapolis, Minnesota, October 1, 2016

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Speaker, *Update on Agricultural Finance*, American Agricultural Law Association Annual Meeting, Oklahoma City, Oklahoma, October 1, 2016

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Speaker, *Minnesota Farmer/Lender Mediation Task Force Committee*, St. Paul, Minnesota, September 1, 2016

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Speaker, *Update on Agricultural Finance*, American Agricultural Law Association Annual Meeting, Charleston, South Carolina, October 1, 2015

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Speaker, *Agricultural Finance - What's New, the Latest Trends & Issues*, Minnesota State Bar Association, St. Cloud, Minnesota, April 1, 2015

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Speaker, *Update on Agricultural Finance*, American Agricultural Law Association Annual Meeting, Albuquerque, New Mexico, October 1, 2014

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Speaker, *4th Annual Animal Science Conference*, September 30, 2014

■ Speaker, *Agricultural Finance - What's New, the Latest Trends & Issues*, Minnesota State Bar Association, Willmar, Minnesota, April 1, 2014

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Speaker, *Update on Agricultural Finance*, American Agricultural Law Association Annual Meeting, Madison, Wisconsin, October 1, 2013

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Speaker, *Update on Agricultural Finance*, American Agricultural Law Association Annual Meeting, Nashville, Tennessee, October 1, 2012

- Speaker, *Update on Agricultural Bankruptcy*, American Agricultural Law Association Annual Meeting, Austin, Texas, October 1, 2011
- Speaker, *Food Safety Modernization Act of 2011*, Minnesota State Bar Association, Willmar, Minnesota, April 1, 2011
- Speaker, *Agricultural Liens and Revised Article 9*, American Agricultural Law Association Annual Meeting, Omaha, Nebraska, October 1, 2010
- Speaker, Credit Issues Conference, Minnesota Association of Cooperatives: Credit Issues Conference, St. Cloud, Minnesota, June 1, 2010
- Speaker, *Agricultural Liens and Revised Article 9*, Minnesota State Bar Association, April 1, 2010
- Speaker, *Update on Agricultural Bankruptcy*, American Agricultural Law Association Annual Meeting, Williamsburg, Virginia, September 1, 2009
- Speaker, Credit Issues Conference, Minnesota Association of Cooperatives in Conjunction with Minnesota Grain and Feed Association: Credit Issues Conference, St. Cloud, Minnesota, February 1, 2009
- Panelist, *BAPCPA (Bankruptcy Abuse Prevention and Consumer Protection Act of 2005)*, Herbert W. Walton Bench/Bar Conference, Overland Park, Kansas, April 1, 2006
- Speaker, *Local Government Considerations*, Kansas Bar Association, Overland Park, Kansas, November 1, 2005

- Speaker, *Non-Dischargeability Issues in Bankruptcy*, Herbert W. Walton Bench/Bar Conference, Overland Park, Kansas, September 1, 2005
- Speaker, Business Reorganization Issues in Bankruptcy, Washburn University School of Law, Topeka, Kansas, June 1, 2005
- Speaker, BAPCPA Issues, Herbert W. Walton Bench/Bar Conference, Overland Park, Kansas, April 1, 2005

Client Alerts And Blog Posts

- Financial Services Update: Extension of Farmer-Lender Mediation Period
April 20, 2020
- Agribusiness Alert: Trump Expands Debt Ceiling for Chapter 12 Bankruptcy
August 26, 2019
- "The Thrill Is Gone: Special Concerns for Agribusiness Lenders,"
Journal of Corporate Renewal
April 1, 2019
- Agribusiness Alert: Market Facilitation Program Payments as Collateral
February 13, 2019
- Financial Services Update: Amendments to Farmer-Lender Mediation Act
May 31, 2017
- GPM Attorneys Author Fact Sheets on Legal Issues Facing Farmers
August 18, 2015
- Agribusiness Alert: The Year in Review: 3 Growing Legal Developments in Agricultural Finance
December 30, 2013
- Agribusiness Alert: New Supreme Court Ruling on Replanting of Patented Seeds Leaves Producers with Limited Rights
May 15, 2013

- Agribusiness Alert: FDA Begins Release of Long-Awaited Food Safety Regulations
January 11, 2013
- Agribusiness Alert: Minnesota Court Limits Scope of Statutory Feeder's Lien to Exclude Feed Suppliers That Provide Feed and Other Services
September 24, 2012
- Agribusiness Alert: Minnesota's Highest Court Rejects Trespass Claim for Pesticide Drift
August 14, 2012
- Agribusiness Alert: FDA Proposes Significant Regulatory Rules under FSMA related to Imported Foods, the Accreditation and Auditing of Foreign Facilities, and the Verification of Importers
August 2, 2012
- Agribusiness Alert: Wisconsin Court Rides Herd on Town's Attempt to Regulate Livestock Operation
July 24, 2012
- Agribusiness Alert: All Agricultural Workers in the State of Minnesota That Are Paid an Hourly Rate Are Now Entitled to Overtime Pay
July 23, 2012
- Meat & Poultry Establishment Alert: From Minor Labeling Error to E. Coli Detection, New FSIS Rule Requires 24 Hour Notice
May 14, 2012
- Agribusiness Alert: Feed Supplier Liens in Iowa—Why a Lender with Livestock Collateral Fed in Iowa Should Care
January 19, 2012
- Agribusiness Alert: The Long Awaited Final GIPSA Rules Published Regulating Poultry and Livestock Production Contracts
December 20, 2011
- Agribusiness Alert: Employee's Unauthorized Video Photography at Animal Facilities—Tips for Prevention
December 5, 2011
- "New Ruling On Pesticide Drift Makes Spray Applicators Vulnerable To Trespass," Minnesota Agri-Growth Council Newsletter
September 1, 2011
- Agribusiness Alert: Minnesota Court of Appeals Rules that Feed Supplier Must Give Proper Notice to Secured Lender to Obtain Priority Livestock Production Input Lien
August 17, 2011

- Agribusiness Alert: Minnesota Court of Appeals Allows Trespass Claim for Pesticide Drift
August 3, 2011
- "Feed Supplier Liens In Iowa: Why A Minnesota Lender With An Iowa Livestock Borrower Should Care," MBA News
May 15, 2010
- Business Workouts Manual, West Publishing
January 1, 2010
- "Farm Legal Series," University of Minnesota Extension, co-author
June 1, 2009
- "Lending To Production Agriculture: Protecting Your Collateral As It Moves Through The Hands Of Third Parties," MBA News
September 1, 2007
- "Farm Service Agency Loan Guarantees: Servicing and Enforcement Guide," National Agricultural Law Center
January 1, 2007
- "1996 Farm Bill: What to (Re) Do in 2002," 11 Kan. JL & Pub. Pol'y 65
January 1, 2001

In The News

- Marketplace Business News Interviews Jeff Peterson on Potential Changes to Meatpacking Policies
June 22, 2021
- "The Thrill Is Gone: Special Concerns for Agribusiness Lenders," Journal of Corporate Renewal
April 2019
- GPM April Pro Bono Spotlight
April 10, 2017
- "Read Fine Print In Brokerage Contracts," RFD-TV.com (rural America media network)
October 13, 2011

News Releases

- Jeff Peterson Named American College of Commercial Finance Lawyers Fellow
April 29, 2022
- Lathrop GPM Develops COVID-19 Client Response Team
March 18, 2020

- Gray Plant Mooty Represents Dairy Cooperative in Loan Deal to Finance Construction of State-Of-The-Art Manufacturing Facilities
August 27, 2019
- 40 Gray Plant Mooty Lawyers Named 2014 Minnesota "Super Lawyers" and "Rising Stars"
July 7, 2014
- Gray Plant Mooty Elects New Shareholders (2010)
January 12, 2010

Professional Affiliations

- American College of Commercial Finance Lawyers, Fellow, 2022-current
- American Bar Association Subcommittee on Agricultural and Agribusiness Financing, Chair, 2014-2017
- American Agricultural Law Association; Board of Directors, 2014-2017; President-Elect, 2021-current
- Minnesota State Bar Association
- Kansas Bar Association; Corporation, Banking and Business Law section, President, 2006-2007
- Kansas Bar Association; Continuing Legal Education Committee, Vice Chair, 2006-2007
- Johnson County (Kansas) Bar Association, Bankruptcy Committee, Chair, 2004-2006
- Legal Extern for the Honorable John T. Flannagan, U.S. Bankruptcy Court, District of Kansas, 2000-2001

Community Involvement

- Paramount Center for the Arts, Board Member, 2020-current
- Volunteer youth basketball coach, 2019-current
- St. Cloud Downtown Council, President 2015-2019
- St. John's Boy Choir, Vice Chair, 2013-2016
- Westside SERTOMA (Service to Mankind), President, 2011-2012
- William Mitchell College of Law, Business Practicum Course, Adjunct Faculty, 2008-2010

Honors

- "Urban Hero Award-Heart of Downton," St. Cloud Downtown Council, 2018
- "Minnesota Rising Star," Thomson Reuters, 2014