



## David E. Waters

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### OVERLAND PARK

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### PRACTICE AREAS

Real Estate & Development

Health Law

Construction Law

Government Relations

Corporate & Business

### INDUSTRIES

Education

Higher Education

Health Care

Restaurant, Food & Beverage

### COURT MEMBERSHIPS

- Kansas
- Missouri
- U.S. District Court for the District of Kansas
- U.S. District Court for the Western District of Missouri

A diverse network of clients in the real estate, governmental, business, health care and hospitality industries trusts David Waters to successfully handle all manner of development, transactional, contractual, planning and zoning, legislative and administrative, health care and licensing projects.

In his real estate and business practice, David assists local and national clients in connection with all phases of commercial, retail and industrial development including leasing, land use, governmental approvals and public incentives, and he supports clients with the formation, sale and acquisition of businesses and practices. He maintains an active practice in the architecture/engineering/construction industry, advising on design and construction projects and delivery methods. In his health care practice, he handles and focuses on hospital and medical office development, medical office leasing, condominium and property tax concerns and governance of public or municipal facilities.

His municipal and public law practice extends to local cities and school districts, and he counsels these clients with respect to governmental authority and procedures, economic development, legislative policy and administrative enforcement. David is an elected official himself, serving as the Mayor for Westwood, Kansas, in the Kansas City area. Prior to that, he served on the Westwood City Council, the Westwood Planning Commission and Board of Zoning Appeals, and on the 47th and Mission Road Area Redevelopment and Management Committee. This municipal experience and enables David to more effectively represent businesses and other private clients and he regularly appears on their

## EDUCATION

University of Kansas School of Law, J.D., 2002

- Phi Beta Kappa
- Phi Gamma Delta Wilkinson Award
- University of Kansas School of Law Dean Jimmy Green Scholar

Kansas State University, B.A., Political Science and Modern Languages (Spanish), 1999

behalf before governmental entities.

David is a recognized leader in his community, and he helps his clients develop important relationships with decision-makers and thought-leaders. In 2019, he was recognized by Ingram's Magazine as one of the "50 Kansans You Should Know." He is active with the board of directors of the Northeast Johnson County Chamber of Commerce, and previously served as the Chairman of the Chamber's board of directors and executive committee. He has been selected to Leadership Kansas, and in 2015 received the Kansas State University College of Arts & Sciences Young Alumni Award. He has also served on the College's Arts & Sciences Alumni Advisory Council.

David works with members of the hospitality industry—from hotels, to restaurants, entertainment venues and grocery stores—with their licensing needs. David is also engaged with the local start-up community—understanding the partnership, funding, technology and media issues facing entrepreneurs, creatives and investors—and he strives to bring an entrepreneurial approach to his own practice.

He is married, the father of two sons, and has completed two marathons. You can follow him on Twitter @davidewaters where he regularly provides professional content and commentary.

## Presentations

- Presenter, *Nuisance Abatement*, City Attorneys Association of Kansas City Spring Meeting, 2021
- Moderator, *Las Vegas Industrial Outlook — How has the Pandemic Changed the Industrial Sector in Nevada?*, Shopping Center Business and Heartland Real Estate Business Webinar, October 21, 2020
- Moderator, *Greater Kansas City Retail Outlook: How is the Greater Kansas City Area Retail Sector Responding to COVID-19?*, Shopping Center Business and Heartland Real Estate Business Webinar, September 16, 2020
- Presenter, *UMKC REALTOR Leadership Academy*, University of Missouri - Kansas City, Henry W. Bloch School of Management, 2020

- Panelist, *Public Comments at City Meetings: Doing City Business and Respecting 1st Amendment Rights*, City Attorneys Association of Kansas Fall Meeting, 2019
- Moderator, *Institutional Investment into the Midwest*, ICSC Heartland States Idea Exchange, 2019
- Panelist, *Economic Development Council*, Kansas City Women's Chamber of Commerce, 2019
- Co-Presenter, *Beer Law and Beer Hall Economics*, Rockhurst University (Kansas City) MBA Program, 2019
- Presenter, *Working with Neighborhoods in Rezoning*, Kansas City MultiFamily Investing Group, 2019
- Co-presenter, *Municipal Finance and Economic Development: Introduction to Public Incentives*, Governing Body Institute, League of Kansas Municipalities, 2018
- Co-presenter, *Bring it on down to Muni-Sim!*, Using a Municipal Simulation in a Leadership Program, Activate: Conference for Leadership Developers, Kansas Leadership Center, 2018
- Presenter, *Procurement and Contract Law*, Mid America Council of Public Procurement Chapter Meeting, July 2018
- Moderator, *P3—Where the Public and Private Sector Meet*, Design-Build Institute of America, Kansas City Chapter, 2017
- Presenter, *Working with Neighborhoods in Rezoning*; Special Topics: Entrepreneurial Urban Development; Law 8590, Section 8, University Of Missouri - Kansas City, School of Law, 2017
- Presenter, *Avoiding Social Media Pitfalls: An Introduction for Entrepreneurs*, Helzberg Entrepreneurial Mentorship Program, 2015
- Co-Presenter, *Pay Heed, All Who Enter! (And please be careful!): Reducing Risk for Property Managers and Building Owners*, HarenLaughlin Restoration, 2015
- Presenter, *Get a (Social Media) Life: A Guide for Practicing Attorneys*, KBA Annual Meeting, Kansas Bar Association, 2015
- Presenter, *Legal Ethics in Online Firm Marketing*, Heartland Paralegal Association, 2015
- Presenter, *The Ethical Use of Social Media: An Introduction to Lawyers*, Leavenworth County Bar Association, 2015
- Presenter, *Top 10 Legal Pitfalls for Content Generators*, Social Media Club of Kansas City, 2014

- Presenter, *Social Media for Law Firms*, Association of Legal Administrators - Greater Kansas City Chapter, 2013
- Presenter, *Hospitality Suites on the Rocks: Compliance and Risk Issues Associated with Private Parties*, National Association of Licensing and Compliance Professionals, 2012
- Presenter, *Leases and the Landlord-Tenant Relationship*, Building Owners and Managers Association, 2011
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- Author and Presenter, *Boards of Zoning Appeals and the Proper Use of Variances and Community Improvement Districts in Kansas*, Lathrop Gage Lunch & Learn, 2009
- Presenter, *Types of Owners and their Employment Relationships* Building Owners and Managers Association, 2007
- Author and Presenter, *Negotiating Land Use Changes in Leavenworth and Ethical Considerations in Land Use Law*, Leavenworth County Bar Association, 2005

## Publications

- Chapter Author, *Deeds*, Kansas Real Estate Practice and Procedure, Sixth Edition, Kansas Bar Association, 2021 edition
- Quoted, *Prairie Village takes steps toward allowing residents to keep hens — though home owners associations still have their own prohibitions*, Shawnee Mission Post, June 17, 2020
- Quoted, *City Looks at Ban on Drink Specials*, Columbia Daily Tribune, July 28, 2019
- Author, *2013 Kansas Legislature Orders Another Round of Liquor Laws*, The Bar Letter, Johnson County Bar Association, Fall 2013 edition
- Author, *Happy Hours Come to Kansas, With Unintended Consequences*, The Bar Letter Johnson County Bar Association, Winter 2012 edition
- Author, *Building Attorney Expertise & Networking Through Social Media*, The Bar Letter, Johnson County Bar Association, Summer 2012 edition
- Author, *Tastings and Happy Hours Return to Kansas*, The National Association of Licensing and Compliance Professionals, June 2012 Newsletter
- Author, *Deeds*, Kansas Real Estate Practice and Procedure Handbook (Lewis A. Heaven, Jr. and Mark A. Andersen, eds.,

Kansas Bar Association 2009)

## In The News

- David Waters Authors Chapter for Kansas Bar Association Handbook on Real Estate Deeds  
July 6, 2021
- The Columbia Daily Tribune Quotes David Waters on Restrictions to Ban Drink Specials  
July 28, 2019
- Ingram's Magazine Names David Waters One of 50 Kansans You Should Know  
June 17, 2019
- David Waters quoted in The Kansas City Star and The Shawnee Mission Post on LGBTQ ordinance  
December 18, 2018
- Prairie Village Post: David Waters Influences City of Roeland Park to Make Ethics Changes  
April 1, 2015

## News Releases

- Seven Lathrop GPM Attorneys Named Lawyer of the Year, 100 Ranked as The Best Lawyers in America©  
August 19, 2021
- Lathrop GPM Attorneys Named to The Best Lawyers in America©, Lawyer of the Year, and Ones to Watch for 2021  
August 20, 2020
- Best Lawyers in America 2020 Names 72 Lathrop Gage Attorneys; 13 Lawyers of the Year  
August 15, 2019
- Best Lawyers in America Recognizes 70 Lathrop Gage Attorneys  
August 15, 2018
- Super Lawyers Recognizes 57 Attorneys from Lathrop Gage in Missouri and Kansas  
November 9, 2017
- Best Lawyers in America Recognizes 78 Lathrop Gage Attorneys  
August 15, 2017
- Best Lawyers in America Recognizes 78 Lathrop Gage Attorneys  
August 16, 2016
- Super Lawyers Recognizes 71 Lathrop Gage Attorneys  
October 14, 2013

- 81 Lathrop Gage Attorneys Named “Best Lawyers in America”  
August 15, 2013
- Lathrop Gage Rapidly Closes Two Hospital Acquisitions in Kansas City Area  
April 2, 2013
- 75 Lathrop Gage Attorneys Named Missouri & Kansas Super Lawyers  
October 15, 2012
- 80 Lathrop Gage Attorneys Named “Best Lawyers in America”  
August 22, 2012
- David E. Waters Appointed to Redevelopment Committee in Westwood, Kan.  
May 21, 2010
- Lathrop Gage Promotes Seven Attorneys to Partner Status  
December 14, 2009
- Kansas Bar Association Publishes David Waters in Kansas Real Estate Handbook  
May 21, 2009
- David Waters Appointed to Westwood Planning Commission  
September 12, 2008

### Professional Affiliations

- City Attorneys Association of Kansas, Board of Directors
- Johnson County Bar Association
- Kansas Bar Association
- Kansas Bar Foundation, Fellow

### Community Involvement

- The City of Westwood, Kansas: Elected Mayor (2019); Elected to City Council (2016 - 2019); Planning Commission and Board of Zoning Appeals (2008 - 2016)
- Greater Kansas City Chamber of Commerce Public Policy Council, Kansas State Affairs Committee: Chair (2020 - 2021); Vice-Chair (2019)
- The Kansas Chamber of Commerce, Leadership Kansas, Class of 2017
- Kansas City FilmFest, International Ambassador, 2019
- Kansas City Startup Foundation, Advisory Board (2016-2018)

- Kansas State University, College of Arts and Sciences, Alumni Advisory Council (2016 - 2019)
- National League of Cities, Community and Economic Development Federal Advocacy Committee (2020)
- Northeast Johnson County Chamber of Commerce, Board of Directors (2012 - 2020), Chair 2019; Executive Committee (2014 - 2020)
- City Attorneys Association of Kansas Board of Directors (2020 - present)

## Honors

- Ingram's Magazine, "50 Kansans You Should Know," 2019
- *The Best Lawyers in America*®, 2013 - 2022; "Lawyer of the Year" Kansas City, Kansas, Real Estate Law, 2022; "Lawyer of the Year" Kansas City, Kansas Land Use and Zoning Law, 2019; "Lawyer of the Year" Kansas City, Kansas, Construction Law, 2018
- Construction Lawyers Society, "Charter Fellow," 2018
- Kansas Chamber of Commerce, "Leadership Kansas," Class of 2017
- K-State College of Arts & Sciences, "Outstanding Young Alumni Award," 2015
- Missouri/Kansas *Super Lawyers* "Rising Stars," 2012-2017
- Northeast Johnson County Chamber of Commerce "Leadership Northeast," 2009