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REal Brief

The What, When and How of Letters of Intent

When does it make sense to use a letter of intent for the sale of real estate?

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When does it make sense to use a **letter of intent** for the sale of real estate? How do you use them and what are the pitfalls? In this REal Brief, [Jennifer Johnson](#) and Ross Adler will provide an overview and pointers to help buyers and sellers use letters of intent the right way, and not fall into traps they may not know to look out for.

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