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IN THE NEWS

Partner Monique Jewett-Brewster Quoted in ALM on Recent Merger, Added Reach

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Monique Jewett-Brewster, head of the firm's [Financial Services](#) practice group, recently spoke with *ALM* about the firm's October 2024 merger, and how it has increased its reach and credibility. In the piece, *ALM* argues that "transformative moves" are required for firms to boost overall firm performance, and those aren't just about adding lawyers or locations; they're about enhancing a firm's credibility, expanding its service offerings, and deepening client relationships.

Monique cited an example where a legacy Lathrop client was involved in a California bankruptcy proceeding. Because of the merger, Lathrop GPM now has California-based lawyers, allowing Monique to represent the client in the new filing; work she wouldn't have been able to do before the merger. She emphasized that the merger has not only expanded work with existing clients but also made the firm more attractive to potential clients due to their increased expertise and bench strength. Previously, they wouldn't have been able to compete for certain types of work.

Read the full article here: [Adding 'Credibility' to the Pitch: The Cross-Selling Work After Mergers, Office Openings](#)

Related People

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