



# Lathrop Gage Expands Real Estate Practice with Eight Tax Credit Attorneys in St. Louis

November 10, 2014

**ST. LOUIS (November 10, 2014)** - Lathrop Gage LLP announced today the addition of an eight-person tax credit financing group that will join the firm's national Real Estate Practice. The team, which will be based in the firm's St. Louis office, will augment the firm's real estate practice by providing new tools and capabilities in tax credit financing for its clients.

The group includes partners Janice Hetland, Jared Minkoff, Julie Gabel, Frederick Miller and Christopher Pierce, and associates Stephanie Deterding, Connie Reiniger and Alice Jennett, all formerly with Polsinelli.

Led by Hetland and Minkoff, the tax credit team brings extensive knowledge and nationwide experience in traditional and non-traditional finance and represents developers, lenders and investors in multimillion dollar projects involving a variety of new markets tax credits, historic rehabilitation tax credits and low-income housing tax credits. The group also has experience in renewable energy tax credits as well as state and local tax credits and development incentives.

"We are thrilled to be part of the Lathrop Gage family," Hetland said. "What attracted us to the firm is its entrepreneurial culture, the opportunity to work with incredible legal talent throughout the country, and the ability to work as part of the Lathrop Gage team on exciting real estate and finance transactions."

"This is an exciting time for the firm and for our St. Louis office," said Scott Malin, partner in charge of the St. Louis office. "This group will provide an immediate impact to some of our existing clients."

## **About the New Partners:**

**Janice Hetland** - Hetland has extensive nationwide experience and knowledge of tax credit development and finance. She represents national investors, lenders, for profit and non-profit developers, and community development entities respecting a wide variety of tax credit enhanced development transactions throughout the United States. She earned her Juris Doctor (J.D.), from Washington University, a bachelor's degree from Lawrence University, and is a Fellow in the American College of Real Estate Lawyers, where she chairs the Committee on Public Private Partnerships.



**Jared Minkoff** - Minkoff has extensive knowledge and a national reputation in all facets of tax credit development. He represents equity investors, community development entities, lenders and developers in a wide range of projects that qualify for tax credit enhanced financing, specializing in historic rehabilitation tax credits, new markets tax credits and related state and local development incentives. He received a J.D. as well as a bachelor's degree from Washington University.

**Julie Gabel** - Gabel has a nationwide practice with a focus on tax credit finance and development, and in particular, new markets and historic tax credit transactions. She received both a J.D. and a bachelor's degree from Washington University.

**Frederick Miller** - Miller is experienced with transactional real estate and lending law with an emphasis in tax credit and other incentive-based finance. His clients include key investors in the tax credit industry, not-for-profit and for-profit real estate developers, community development entities, and leverage lenders. He obtained a J.D. and a bachelor's degree from Washington University.

**Christopher Pierce** - Pierce focuses his practice on real estate, tax and finance with an emphasis on tax credits and other incentives for financing projects. He received a J.D. from Washington University and a bachelor's degree from Carlton College.

#### **About the New Associates:**

**Stephanie Deterding** - Deterding focuses her practice on tax credit law and has experience working on real estate and financing involving federal, state and local tax credit incentives. Prior to practicing law, she was with Ernst & Young where she gained partnership and corporate taxation experience at the state and federal level. Deterding is a C.P.A. and received a J.D. from Saint Louis University School of Law and a bachelor's degree from Loyola University.

**Connie Reiniger** - Reiniger concentrates her practice on real estate and commercial transactions involving federal and state tax incentive programs. She also advises clients in legal issues associated with tax credit transactions such as structuring, compliance and negotiation. She received a J.D. as well as a bachelor's degree from the University of Illinois.

**Alice Jennett** - Jennett works with clients on real estate and tax transactions matters. She focuses her practice on matters involving federal, state and local tax credits and incentives. Jennett received a J.D. from Saint Louis University School of Law, an LL.M. from Washington University, and a bachelor's degree from Saint Louis University.

#### **About Lathrop Gage LLP:**



A full-service law firm, Lathrop Gage LLP has more than 320 attorneys in 11 offices nationwide - from Los Angeles to New York. Chambers USA ranks Lathrop Gage's corporate, environmental, media and entertainment, labor and employment, litigation and real estate teams among the best in their regions. For more information, visit [www.lathropgage.com](http://www.lathropgage.com).